

# Highlights

	For the six months ended 30 June 2018 HK\$ million	For the six months ended 30 June 2017 HK\$ million	1H 2018 vs 1H 2017 Change
Revenue	4,021	3,117	+29%
Service revenue	1,843	1,944	-5%
Hardware revenue	2,178	1,173	+86%
EBITDA	601	644	-7%
EBIT	195	215	-9%
Profit attributable to shareholders from continuing operations	198	112	+77%
Earnings per share from continuing operations (in HK cents)	4.11	2.32	+77%
Interim dividend per share (in HK cents)	3.10	3.90	-21%

- Revenue increased 29% to HK\$4,021 million, mainly as a result of increase in hardware revenue.
- EBITDA decreased 7% to HK\$601 million. The decrease was mainly as a result of lower local service margin in a competitive environment. This was partially offset by lower overall operating expenses with capitalisation of certain variable costs, after adoption of the IFRS 15 accounting standard<sup>(1)</sup> from the beginning of 2018.
- Profit attributable to shareholders from continuing operations increased 77% to HK\$198 million mainly because of the above mentioned reasons together with savings in fixed assets depreciation expense following an accelerated depreciation exercise in 2017 plus higher interest income from cash proceeds in October 2017, subsequent to disposal of the fixed-line business.
- Earnings per share from continuing operations was 4.11 HK cents.
- Interim dividend per share is 3.10 HK cents.

*Note 1: The Group has adopted IFRS 15 Revenue from Contracts with Customers from 1 January 2018 which resulted in changes in accounting policies. In previous reporting periods, the incremental costs of obtaining telecommunications service contracts were recognised in the consolidated income statement when incurred. Under IFRS 15, certain of these incremental costs are required to be capitalised as an asset when incurred, and amortised over the contract period. Please refer to Note 4 of this interim report for further details.*