

Glossary

In this annual report, unless the context otherwise requires, the following expressions have the following meanings:

Terms	Definitions
"4G LTE"	4G Long Term Evolution
"Articles of Association"	the Articles of Association of the Company as amended from time to time
"Board"	the Board of Directors of the Company
"CACs"	expensed customer acquisition and retention costs in the income statement
"CKHGI"	CK Hutchison Global Investments Limited
"CKHH"	CK Hutchison Holdings Limited, a company incorporated in the Cayman Islands with limited liability, whose shares are listed on the Main Board of the Stock Exchange (Stock Code: 1)
"CKHH Group"	CKHH and its subsidiaries
"CKI"	CK Infrastructure Holdings Limited
"Company" or "HTHKH"	Hutchison Telecommunications Hong Kong Holdings Limited, a company incorporated in the Cayman Islands with limited liability, whose shares are listed on the Main Board of the Stock Exchange (Stock Code: 215) and whose American depository shares are eligible for trading in the United States of America only in the over-the-counter market
"Director(s)"	director(s) of the Company
"EBIT"	earnings before interest and other finance income, interest and other finance costs, taxation, adjusted to include the Group's proportionate share of joint venture's EBIT but exclude one-off accelerated depreciation charges
"EBITDA"	earnings before interest and other finance income, interest and other finance costs, taxation, depreciation and amortisation as well as after capitalisation of certain incremental costs subsequent to adoption of IFRS 15, adjusted to include the Group's proportionate share of joint venture's EBITDA
"ESG"	Environmental, Social and Governance
"FinTech"	Financial Technology
"fixed-line business"	fixed-line telecommunications business

Terms	Definitions
"gain on disposal of subsidiaries and other items"	gain on disposal of subsidiaries and other items in 2017 included disposal gain of the fixed-line business, one-off after tax and non-controlling interests accelerated depreciation charges for certain 2G and 3G mobile telecommunications fixed assets, and profit after taxation from the discontinued operations
"Group"	the Company and its subsidiaries
"HK" or "Hong Kong"	the Hong Kong Special Administrative Region of the People's Republic of China
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"HKEX"	Hong Kong Exchanges and Clearing Limited
"HPHM"	Hutchison Port Holdings Management Pte. Limited
"HTAL"	Hutchison Telecommunications (Australia) Limited
"HTHK"	Hutchison Telecommunications (Hong Kong) Limited
"HTHL"	Hutchison Telecommunications Holdings Limited
"HTIHL"	Hutchison Telecommunications Investment Holdings Limited
"HTIL"	Hutchison Telecommunications International Limited
"HWL"	Hutchison Whampoa Limited, a company incorporated in Hong Kong with limited liability, whose shares were previously listed on the Main Board of the Stock Exchange (Stock Code: 13) and was privatised by way of a scheme of arrangement on 3 June 2015; the then substantial shareholder of the Company
"HWL Group"	HWL and its subsidiaries
"IFRS"	International Financial Reporting Standards
"IoT"	Internet-of-Things
"IT"	Information Technology
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"mobile"	mobile telecommunications business
"NB-IoT"	Narrowband Internet-of-Things

Terms	Definitions
"net customer service margin"	net customer service revenue less direct variable costs (including interconnection charges and roaming costs)
"Postpaid gross ARPU"	monthly average spending per postpaid user including a customer's contribution to mobile devices in a bundled plan
"Postpaid net AMPU"	average net margin per postpaid user; postpaid net AMPU equals postpaid net ARPU less direct variable costs (including interconnection charges and roaming costs)
"Postpaid net ARPU"	monthly average spending per postpaid user excluding revenue related to handset under the non-subsidised handset business model
"PwC"	PricewaterhouseCoopers
"service EBITDA"	EBITDA excluding standalone handset sales margin
"SFO"	Securities and Futures Ordinance (Chapter 571 of Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"USA"	the United States of America