

# **Corporate Profile**

As an integrated telecommunications solution provider,

we develop innovative products and services to attract new customers.

At the same time, we provide existing customers with additional services,

leveraging our state-of-the-art network, to meet their evolving needs.



Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215) is an established integrated telecommunications operator listed on The Stock Exchange of Hong Kong Limited. We provide mobile services in Hong Kong and Macau under the **3** brand and fixed-line services for local and international customers under the **HGC** brand.

As a group member of Hutchison Whampoa Limited (stock code: 13), we deploy advanced telecommunications technology to offer world-class telecommunications services, setting market trends and steering industry development.

We are included in various Hang Seng indexes, including the Composite Index, Composite Industry Index – Telecommunications, Composite MidCap Index, Corporate Sustainability Benchmark Index, High Dividend Yield Index, Global Composite Index, Infrastructure Index and Broad Consumption Index.

# Hong Kong and Macau Mobile Business

In Hong Kong, **3** Hong Kong provides advanced voice, data and roaming services via our 4G Long-Term-Evolution ("LTE"), 3G and Global System for Mobile Communications ("GSM") dual-band networks. Continuing efforts are channeled into enhancing the 4G LTE services by increasing spectrum in operation. This helps deliver users with a smooth and fast online experience.

As a mobile telecommunications operator that ranks customer needs as top priority, **3** Hong Kong offers innovative products and services including mobile wallet and direct carrier billing offerings, as well as translation and mobile social networking applications through collaborations with top-notch partners from different industries. This helps provide users with a unique and exciting experience.

In addition, we are one of the largest mobile telecommunications operators in Macau, providing GSM dual-band and 3G mobile telecommunications services.

As of 31 December 2013, our total mobile customer base in Hong Kong and Macau was maintained at approximately 3.8 million.

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## **Fixed-line Business**

In the international market, Hutchison Global Communications Limited ("HGC") runs an advanced voice, data and Internet Protocol ("IP") network with premium routings via submarine and terrestrial cables around the world. We specialise in the wholesale provision of international telecommunications and connectivity facilities, while providing the corporate market with managed service and Information and Communications Technology ("ICT") solutions. Corporations of all sizes, telecommunications carriers, mobile operators and application and content providers enjoy a wide range of international one-stop telecommunications solutions from our portfolio.

Our local wholesale business provides most mobile telecommunications operators in Hong Kong with a backhaul service. Popularisation of 4G LTE service has boosted demand for leased-line connectivity via our sophisticated fibre-network backbone.

We offer a variety of high-performance and reliable telecommunications services to enterprises and the public sector. We also provide large-scale companies and small-to-medium sized enterprises ("SMEs") with world-class high-end solutions that combine telecommunications services, data centre, cloud computing and enterprise solutions into a flexible one-stop package. Our world-class data centre facilities in Hong Kong Island and the New Territories are equipped with the latest technologies and accredited with ISO 27001 information security management certification.

Through partnerships with leading IT specialists, HGC provides one-stop telecommunications solutions with reliability, security, scalability and connectivity, catering to the needs of local and international operations.

Our residential broadband service covers more than 1.7 million households in Hong Kong. The majority of these households can enjoy 100M to 1G high-speed broadband service via our extensive fibre-optic network.